

## Skill Development Workshop Report

**Title: Case Writing Skills Workshop**

**Duration: June 4-6, 2015**

**No. of participants: 24**

**Resource persons: Dr. S K Majumdar and Dr. Devi Singh**

Institute of Management, JK LakshmiPat University, Jaipur organized Ninth Case Writing Skills Workshop during June 4-6, 2015. The three days long workshop was inaugurated by the Hon'ble Vice Chancellor, JK LakshmiPat University, Dr. Devi Singh. In the inaugural address he emphasized the importance of case methods of teaching in management education. The key facilitator Dr. S.K. Majumdar, Director, Institute of Management, JK LakshmiPat University briefed the participating faculties about the immense relevance of using case-based teaching pedagogy in management education. He revealed that art of writing the case is like writing a thriller story.

The participants were divided into six groups and each group moved for half day visit to different organizations to collection information for case writing. The organizations visited were Gravita India Ltd., Hotel Raddison Blu, Nifty Innovations Pvt. Ltd., Disha Foundation, Genus Power Infrastructures Ltd., and Soni Manipal Hospital. During the workshop six case studies on organization from different sectors were developed. The workshop was attended by 24 participants of which 17 participants were external and 7 were internal faculty members of the University.



*Upasana Singh*  
Dr. Upasana Singh  
Faculty Coordinator



## Skills Development Workshop Report

**Title: Skill Development Workshop on “Open Source GIS and its Applications in Civil Engineering”**

**Date: July 24, 2015**


**No. of participants: 50**

**Resource Person:**

1. Prof. Akshay Jain, Assistant Professor, PDPU
2. Prof. Sudhakar, GIS Field Expert

Institute of Engineering and Technology, JK LakshmiPat University, Jaipur organized skills development workshop on “Open Source GIS and its Applications in Civil Engineering” on July 24, 2015. After the Inaugural session keynote lecture was given by Director Prof. (Dr.) Anupam Kumar Singh on the topic “Uses of Geomatics in Civil Engineering”. Later on he discussed various applications of Geoinformatics with different case studies. After the keynote lecture Prof. Akshay Jain (Assistant Professor, PDPU) conducted series of session’s in two parts. In the first part Prof. Jain introduced the participants with fundamentals of GIS and Remote sensing concepts. Then introduced about Open source GIS (Quantum GIS). In the second part of session’s hand’s on exercises were discussed and were practiced by all the participants in the simulation lab of University. Along with this he gave the concepts of GPS surveying and carried on GPS surveying at JKLU campus by capturing various control points at JKLU. The participants had hands on for GPS surveying, downloading the GPS data and import it in the Quantum GIS software through preprocessing done using plugin of ArcGIS, advanced applications using GIS tools by Prof. Sudhakar (GIS Field Expert). Digital Elevation Model preparation using Quantum GIS software and later carrying out flood prediction modeling for a given catchment using HEC-RAS open source software. After this Prof. Sudhakar explained the procedure to download data freely from portal’s or products designed by ISRO. Hands on session in this regard was carried out.



  
(Vinod Kr. Vishwakarma)



## Entrepreneurship Skills Seminar Report

**Title:** Entrepreneurship Skills Seminar on “Exchange Simple Idea with Big Opportunity”

**Duration:** September 3, 2015

**No. of participants:** 77

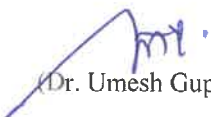
**Resource Person:** Mr. Jasmit Singh, Founder and Director of ‘TEA TRADITION’

Entrepreneurship Development Cell, JKLU organized a seminar on “Exchange Simple idea with big opportunity” on September 3, 2015. The eminent speaker for the occasion was Mr. Jasmit Singh, Founder and Director of ‘TEA TRADITION’.

The session begins with the welcome address of the director IM, S.K. Majumdar. The speaker, Mr. Jasmit Singh stated in his motivational speech to the students to make their vision/dream of life and be focused, confident and passionate to achieve it. Make entrepreneurship one’s lifestyle, so that they can identify their own traits which will keep them motivated in the journey of life irrespective of any problems and hindrance they have to overcome.

He focused on smallest needs of the society, fulfilling the gaps and asked the students to convert them into big opportunities. He quoted the phrase, “Entrepreneur solves the needs of the society, but businessman earns the money”. He further gave examples of the famous company, Samsung, who initiated their business from day to day products like bread and noodles. He mentioned that one should not be materialistic, as it is a natural outcome of pursuing one’s dreams.



  
(Dr. Umesh Gupta)



## Skills Development Workshop Report

**Title: Embedded System Skills Development**

**Date: September 4, 2015**

**No. of participants: 20**

**Resource Persons: Dr. R R Singh and Dr. S S Sengar, JKLU**

A one-day workshop on 'Embedded System' was conducted on September 4, 2015 by Prime Vision Automation Solutions, Jaipur under the super vision of Dr. R.R. Singh and Dr. S.S. Sengar of the ECE Department. The workshop was coordinated by Mr. Divanshu Jain.



Divanshu Jain



## Skills Development Workshop Report

**Title of the workshop: CAD Software Skills Training Program on “Making Industry Ready Engineers”**

**Date: September 4 - 6, 2015**


**No. of participants: 21**

**Faculty coordinator: Mr. Vipul Dave, Vision World Tech (Pvt.) Ltd**

CAD Software Skills Training Program on “Making Industry Ready Engineers” was organized by the Institute of Engineering & Technology on September 4 - 6, 2015. The resource team on the occasion was from Vision World Tech (Pvt.) Ltd, a training and consultant firm. Mr. Vipul Dave, a Mechanical Engineer with years of training and project development experience with Cad Centre, Cad-Desk and also as a freelancer, carried out the first training session on Design Philosophy and Product design and Development. The objective of the program was to make our students industry ready and employable.

Mr. Dave conducted the design test to check the understanding and learning of the participants and was extremely happy with their performance. He said that when you practice, your own experience will make you realize that your skill is honed and at par with your peers.



  
(Vinod Kumar Vishwakarma)



## Skills Development Seminar Report

**Title: Seminar on "Business Skills Development using Sustainable Blue Ocean Strategy"**

**Date: September 8, 2015**

**No. of participants: 78**

**Resource Person: Mr. Gagandeep Singh – AGM International Sales (Orient Electric), CK Birla Group**

The institute of management University organized a seminar on September 8, 2015. The topic of this lecture was "Business Skills Development using Sustainable Blue Ocean Strategy" as a part of Extra Mural Lecture. Keynote speaker was Mr. Gagandeep Singh – AGM International Sales (Orient Electric) CK Birla Group. Mr. Gagandeep is an integral part of leadership team of CK Birla Group and also a privileged member of Chairman's Circle. This session was attended by faculty members and students of IM.

According to Mr. Singh the key to exceptional business success is to amalgam the terms of competition and move into the 'blue ocean,' where you can nurture yourself from the water. He further urged his points on "blue ocean" strategy companies should focus more on alternatives, rather than on competition simultaneously focus more on potential customers than the current one. He also discussed that to ensure sustainable blue ocean strategy business houses and entrepreneurs should consider alignment of strategy with three strategic propositions: the value proposition, the profit proposition, and the people proposition.



(Dr. Ashwini Sharma)



## Entrepreneurship Skills Workshop Report

**Title:** Workshop on “Do’s and Don’ts for Startups for Long Term Survival”

**Duration:** February 24, 2016

**No. of participants:** 62

**Resource Person:** Mr. Vikrant Sharma, Vice President, Car Dekho

A workshop on “Do’s and Don’ts for Startups for Long Term Survival” was conducted by Entrepreneurship Development Cell of the University on February 24, 2016. This workshop was conducted during E-Week of the University celebrated from February 21 to February 27, 2016. The expert in this workshop was Mr. Vikrant Sharma, Vice President of Car Dekho. He shared his startup journey experience and expose the participants with key points on Do’s and Don’ts for startups. This workshop was attended by faculty members, staff members and students.



  
Dr. Umesh Gupta



## Research Methodology Workshop Report

**Title: Research Methodology: Beauty and the Challenge of Qualitative Research**

**Duration: May 16, 2016**

**No. of participants: 20**

**Resource Persons:**

1. Dr. S. K. Majumdar, Director IM, JK LakshmiPat University
2. Dr. T. K. Jain, Director Distance Education, Gyan Vihar University Jaipur

Institute of Management, JK LakshmiPat University organized Research Methodology Workshop on May 16, 2016. This workshop was first of its series of RM workshops being organized in a week duration designed keeping in mind the immense importance data analysis in all types of research. The workshop was an initiative to develop the research skills of faculties and research scholars from fundamental to advanced level.

During this workshop, Dr. S. K. Majumdar laid the foundation of research and started by giving the overview of research and discussing the significance of research. Dr. T. K. Jain, Director Distance Education, Gyan Vihar University Jaipur, shared his insights in the mentioned area. He explained the beauty and the challenge of qualitative research, which has been less explored by the researchers. He described that the qualitative method is very powerful technique and enhances the value of research. Dr. Jain said that the researcher have to become part of the research in qualitative study to capture the true finding. He expressed that generally during the long process of research by qualitative method the researcher gets transformed. The session was insightful as it cleared the cobweb in the minds of participants.



*Upasana Singh*  
Dr. Upasana Singh





## Research Methodology Workshop Report

**Title: Research Methodology: Statistical Analysis using SPSS**

**Duration: May 17, 2016**

**No. of participants: 18**

**Resource Persons: Dr. Ashwini Sharma, Associate Professor, IM, JKLU**

Institute of Management, JK LakshmiPat University organized Workshop on **Statistical Analysis using SPSS** on May 17, 2016 as a part of series of RM workshops being organized in a week duration designed keeping in mind the immense importance data analysis in all types of research.

The workshop was devoted towards orienting the participant to the statistical tools. Dr. Ashwini Sharma, Associate Professor, IM, JKLU conducted half day session on descriptive statistics, inferential statistics, sampling techniques and introduced the participant to the SPSS environment. He endorsed the learnings through practical exercises which helped the participants to understand the importance of statistics and its practical meaning. Handon session was conducted in the second half.



*Upasana Singh*  
Dr. Upasana Singh



## Research Methodology Workshop Report

**Title: Research Methodology: Analytical Hierarchy Process and Interpretive Structural Modeling**

**Duration: May 18, 2016**

**No. of participants: 15**

**Resource Persons:**

1. Dr. Satyendra Sharma, Assistant Professor, BITS, Pilani
2. Dr. Anil Jindal, Assistant Professor, BITS Pilani

Research methodology Workshop on **Analytical Hierarchy Process and Interpretive Structural Modeling** was organized on May 18, 2016.

The first session of workshop was taken by Dr. Satyendra Sharma, Assistant Professor, BITS, Pilani. He introduced the participant to discriminant and logistics analysis. Dr. Sharma, explained the uses of the analysis to the researchers and its applicability in research. He explained the fundamental of the analysis through mathematical equations and elucidated the concept with examples. Post Lunch session was conducted by Dr. Anil Jindal, Assistant Professor, BITS Pilani, who illuminated the participants about tools in advanced decision making. He elaborately discussed about analytical hierarchy process and interpretive structural modeling.



*Upasana Singh*  
Dr. Upasana Singh



## Research Methodology Workshop Report

**Title: Research Methodology: Modelling and Data Development Analysis**

**Duration: May 19, 2016**

**No. of participants: 19**

**Resource Persons:**

Dr. Vishal Vyas, Assistant Professor, ABV Indian Institute of Information Technology and Management Gwalior

A Workshop on **Research Methodology: Modelling and Data Development Analysis** was organized on May 19, 2016 as a part RM workshop series.

The workshop was devoted to further higher order statistical analysis. The domain expert Dr. Vishal Vyas, Assistant Professor, ABV Indian Institute of Information Technology and Management Gwalior facilitated the participants with providing them hands on experience. He discussed in detail about exploratory factor analysis, confirmatory factor analysis, structural equation modelling and data envelopment analysis.



Dr. Upasana Singh



## Research Methodology Workshop Report

**Title:** Research Methodology: Higher Order Statistical Tools

**Duration:** May 20, 2016

**No. of participants:** 20

**Resource Persons:** Dr. Anupam Saxena, Associate Professor, IM, JKLU.

JK LakshmiPat University organized Workshop on **Higher Order Statistical Tools** on May 20, 2016 as fifth workshop of RM workshops series.

The workshop was conducted by Dr. Anupam Saxena, Associate Professor, IM, JKLU. Dr. Saxena, talked about the higher order statistical tools such as univariate analysis, bivariate analysis, co-relation, simple regression and multiple regression. The participants were given hands on to understand the analysis, its applicability and drawing inferences out of the results. The session was made understandable with application of research examples.



Dr. Upasana Singh

